

A systems perspective on promoting sustainable food systems

Angela Fontan^{a,*}, Patricia Eustachio Colombo^{b,c}, Rosemary Green^b, Karl H. Johansson^a

^a*Division of Decision and Control Systems, KTH Royal Institute of Technology, Stockholm, Sweden. E-mail: {angfon,kallej}@kth.se. The authors are also affiliated with Digital Futures.*

^b*Centre on Climate Change and Planetary Health, London School of Hygiene and Tropical Medicine, London, UK. E-mail: {patricia.eustachio-colombo,rosemary.green}@lshtm.ac.uk.*

^c*Department of Biosciences and Nutrition & Sweden Department of Global Public Health, Karolinska Institutet, Stockholm, Sweden*

Abstract

Global food systems are at the center of some of the most pressing modern societal challenges: They are significant contributors to a range of systemic issues, including health problems and chronic diseases, greenhouse gas emissions and general environmental degradation, and increasing financial burdens on healthcare and economies. Within these complex systems, final sustainable consumption, which refers to the adoption of diets that are both healthy and environmentally friendly, plays a critical role. Significant changes in contemporary dietary patterns are essential to address the rising burden of chronic diseases and public health outcomes and the escalating climate crisis. Achieving these shifts requires coordinated action from policy-makers, consumers, and the scientific community in an effort to support the development, implementation, and evaluation of advertising and policy instruments that promote healthier and more sustainable dietary choices. However, driving changes in dietary behavior is a complex challenge, shaped by the interplay of heterogeneous influences, including biological, social, cultural, environmental, political, and economic factors, and further complicated by the difficulty of validating proposed approaches in ways that are both efficient and ethically sound. This vision paper presents the problem of promoting healthy and environmentally friendly diets and their implications for environmental sustainability. In particular, it discusses a systems approach based on social network dynamics and social interventions, illustrating recent findings that demonstrate the potential of influence strategies to drive dietary change. Finally, key scientific challenges and emerging research opportunities are highlighted.

Keywords: healthy diets, environmentally friendly diets, meat reduction, sustainability goals, GHG emissions, human behavior, social networks

1. Introduction

Encouraged by global sustainability goals, the cyber-physical human systems (CPHS) research area has gained significant interest in recent years (Annaswamy and Yildiz, 2020; Annaswamy et al.,

2023; Hirche et al., 2023). The term CPHS emerges from the need to capture the integration of humans into cyber-physical systems (CPS), and refers to the interconnection of physical systems, computing devices, and humans, with time-varying and complex interactions (Hirche et al., 2023). With a foundation in engineering applications focused on the interaction between automation and human systems, including smart mobility and transportation, robotics, and manufactur-

*Corresponding author.

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16 ing (Annaswamy and Yildiz, 2020), recent efforts
17 have been directed toward addressing broader so- 61
18 cietal challenges, including climate change (Ro- 62
19 manello et al., 2023), sustainable development and 63
20 environmental management (Bibri and Krogstie, 64
21 2017; Karvonen et al., 2021), shared mobility ser- 65
22 vices for disadvantaged communities (Annaswamy 66
23 and Venkataraman, 2024), energy efficiency in 67
24 smart homes (Xu et al., 2023), and real-world so- 68
25 cial diffusion processes, including policy design as 69
26 well as the study of behavioral and social dynamics 70
27 (Frieswijk et al., 2025; Fontan et al., 2024; Ravazzi 71
28 et al., 2025). Addressing these complex chal- 72
29 lenges increasingly requires interdisciplinary col- 73
30 laboration across scientific communities, includ- 74
31 ing systems and control researchers (Lamnabhi- 75
32 Lagarrigue et al., 2017). 76

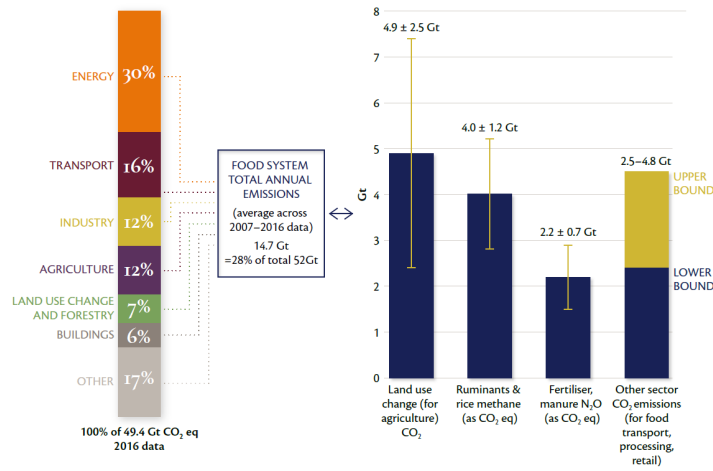
33 This vision article focuses on a specific CPHS 77
34 application within the broader domain of food sys- 78
35 tems: The promotion of sustainable dietary behav- 79
36 iors, i.e., behaviors towards healthy and environ- 80
37 mentally friendly diets. Dietary choices are in- 81
38 creasingly recognized as critical determinants of 82
39 human health, economic stability, and environmen- 83
40 tal sustainability. The transition toward sustain- 84
41 able diets, characterized by reduced environmen- 85
42 tal impact, cultural acceptability, nutritional ade- 86
43 quacy, and economic viability, poses complex chal- 87
44 lenges that include technological and digital com- 88
45 munication infrastructure, individual behavior and 89
46 societal norms, and policy frameworks. As such, 90
47 these interdependencies exemplify a social influ- 91
48 ence process within the CPHS paradigm, with di- 92
49 etary behaviors at its center. Social diffusion pro- 93
50 cesses in a CPHS can be represented as closed-loop 94
51 control architectures with humans-in-multiagent 95
52 loops (Samad, 2023), where the goal is to influ- 96
53 ence the final collective outcome via direct con- 97
54 trol measures (such as policies) or incentive mech- 98
55 anisms (Zino and Cao, 2023). To study these pro- 99
56 cesses, network-theoretic frameworks have been 100
57 introduced that model CPHS as multiplex net- 101
58 works, with each layer representing a distinct com- 102
59 ponent: social networks of humans, networks of 103
60 optimization and control paradigms, information

and cyber networks, and physical networks (Zino
and Cao, 2023). In our application of interest
within the context of food systems, the overall goal
is to promote sustainable diets through social dif-
fusion. The human social network represents in-
terpersonal interactions and peer influence within a
population: each individual holds an opinion about
adopting the sustainable diet, which evolves over
time according to predetermined dynamics that de-
fine their decision-making mechanisms. Monitor-
ing the collective behavior can inform the design
of effective control policies, which policymakers
(e.g., governments) can implement to influence in-
dividual opinions within the social network. How-
ever, these strategies also need to account for phys-
ical network infrastructures (representing, e.g., net-
works for transportation and distribution of food)
and other constraints, such as resource availability,
economic viability, and nutritional intake, which
may in turn also influence individual behaviors. To
summarize, representing these complex systems as
(multilayered) CPHS provides a powerful frame-
work for understanding their dynamic and coupled
interdependencies.

Outline of the paper. The remainder of this pa-
per is organized as follows: Section 2 introduces
the societal and environmental challenges related
to complex global food systems. Section 3 presents
approaches to modeling sustainable diets within
food systems, and Section 4 illustrates a prelimi-
nary case study focused on the problem of influ-
encing public opinion in the UK regarding meat
consumption. Finally, future directions and oppor-
tunities are discussed in Section 5.

95 2. Promoting a sustainable diet

96 A critical area within the broader context of
97 societal and environmental challenges is that of
98 *food systems*, which includes all processes related
99 to the production, processing, distribution, prepa-
100 ration, and consumption of food (Willett et al.,
101 2019). Food systems are widely recognized as
102 significant contributors to a range of systemic is-
103 sues, with substantial collective impacts on the en-

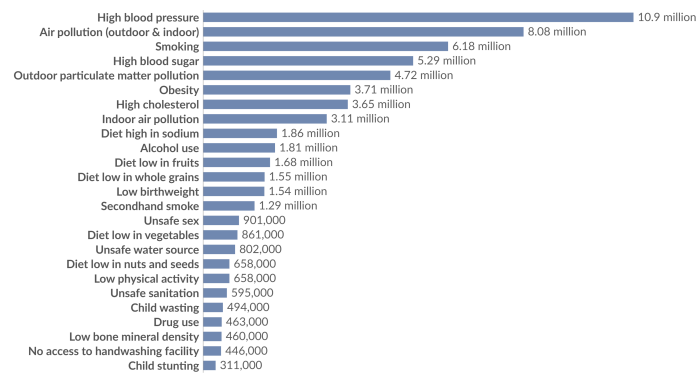


Notes: anthropogenic annual emissions breakdowns by sector (2016 data) and for the food system (average across 2007–2016 data). Given the different time periods the total emissions differ between left and right panels.

(a)

Deaths by risk factor, World, 2021

The estimated annual number of deaths attributed to each risk factor¹. Estimates come with wide uncertainties, especially for countries with poor vital registration.



Data source: IHME, Global Burden of Disease (2024)

OurWorldinData.org/causes-of-death | CC BY

Note: Risk factors¹ are not mutually exclusive. The sum of deaths attributed to each risk factor can exceed the total number of deaths.

1. Risk factor: A risk factor is a condition or behavior that increases the likelihood of developing a given disease or injury, or an outcome such as death. The impact of a risk factor is estimated in different ways. For example, a common approach is to estimate the number of deaths that would occur if the risk factor was absent. Risk factors are not mutually exclusive: people can be exposed to multiple risk factors, which contribute to their disease or death. Because of this, the number of deaths caused by each risk factor is typically estimated separately. Read more: How do researchers estimate the death toll caused by each risk factor, whether it's smoking, obesity or air pollution? Read more: Why isn't it possible to sum up the death toll from different risk factors?

(b)

Figure 1: The global food system is a key contributor to anthropogenic emissions, and dietary behaviors have a key societal impact. (a): Anthropogenic annual emissions breakdowns by sector (2016 data) and for the food system (average across 2007–2016 data). Food systems are responsible for approximately a third of global anthropogenic GHG emissions (28% on average, with a likely range of 21% to 37%, for the period 2007–2016); they are generated by crop and livestock production activities within the farm gate, land use and land-use change dynamics associated with agriculture, and in pre- and post-production processes (manufacturing, retail, household consumption, and food disposal). The estimate includes emissions of 9%–14% from crop and livestock activities within the farm gate and 5%–14% from land use and land-use change (including deforestation and peatland degradation) (Masson-Delmotte et al., 2019; Crippa et al., 2021). Visualization by Global Panel on Agriculture and Food Systems for Nutrition (2020) (Fig. 3.5). (b): Annual number of deaths attributed to a wide range of risk factors. Poor diets have become the biggest contributor to the global burden of disease (Swinburn et al., 2019). In particular, unhealthy diets can lead to obesity (defined as having a high body mass index), which is a risk factor for several of the world's leading causes of death, including heart disease, stroke, diabetes, and various types of cancer. In 2015, excess body weight was estimated to affect 2 billion people worldwide and to account for approximately 4 million deaths (Swinburn et al., 2019); by 2019, obesity was estimated to contribute to around 5 million premature deaths (Brauer et al., 2024). Visualization by Ritchie and Roser (2024), based on data from Brauer et al. (2024).

104 vironment and the society, see Fig. 1. These include 149
105 include high levels of avoidable mortality and mor- 150
106 bidity from chronic diseases and financial burdens 151
107 (Tilman and Clark, 2014; Springmann et al., 2016; 152
108 Willett et al., 2019; Masson-Delmotte et al., 2019; 153
109 Ruiz Mirazo, 2022). Moreover, it is estimated that 154
110 food systems account for approximately one-third 155
111 of global anthropogenic greenhouse gas (GHG) 156
112 emissions, with agricultural practices (all farming 157
113 activities, including livestock production and asso- 158
114 ciated land use activities) contributing to roughly 159
115 a quarter of all GHG emissions (Poore and Neme- 160
116 cek, 2018; Masson-Delmotte et al., 2019; Crippa 161
117 et al., 2021; Tubiello et al., 2022). Among the 162
118 processes within global food systems, final con- 163
119 sumption, namely, the *adoption of a sustainable* 164
120 *diet (environmentally friendly and healthy)*, plays 165
121 a crucial role and stands out due to its associ- 166
122 ated significant economic, environmental, and hu- 167
123 man health impacts. Suboptimal diets, low in 168
124 whole grains, legumes, fruits and vegetables, and 169
125 high in red and processed meat, sugar, salt and 170
126 calories (Tilman and Clark, 2014; Afshin et al., 171
127 2019), are indeed directly linked to both environ- 172
128 mental impacts, including increased anthropogenic 173
129 GHG emissions (Springmann et al. (2016, 2020); 174
130 Clark et al. (2022); Fig. 1a), and negative human 175
131 health outcomes (Tilman and Clark (2014); Swin- 176
132 burn et al. (2019); Fig. 1b). A sustainable diet 177
133 would instead be “protective and respectful of bio- 178
134 diversity and ecosystems, culturally acceptable, ac- 179
135 cessible, economically fair and affordable; nutri- 180
136 tionally adequate, safe and healthy” (FAO, 2012, 181
137 p. 83). In recent years, considerable efforts have 182
138 been made towards setting scientific targets, both 183
139 for the intake of specific food groups and sustain- 184
140 able food production. These targets aim to define a 185
141 (universal) *safe operating space for food systems*, 186
142 within which human health is optimized while en- 187
143 vironmental impact is minimized. 188

144 Within this space, it becomes possible to iden- 189
145 tify and subsequently promote dietary shifts to- 190
146 ward *sustainable win-win diets*, i.e., diets that are 191
147 both environmentally friendly *and* healthy, while 192
148 also needing to remain affordable, one noteworthy 193

example being the EAT-Lancet diet (Willett et al. 149
(2019); Fig. 2a). Notably, Willett et al. (2019) 150
also highlights the high potential for local adapta- 151
tion and scalability of such a safe operating frame- 152
work for food systems. Additional scientific ef- 153
forts demonstrating the health and environmental 154
benefits of *reducing the animal products intake* 155
while increasing the consumption of plant-based 156
foods include the studies by Milner et al. (2015); 157
Springmann et al. (2018); Eustachio Colombo et al. 158
(2021); Scheelbeek et al. (2020) in high-income 159
countries and Fanzo and Davis (2019); Spring- 160
mann et al. (2021) in high- to low-income coun- 161
tries. These studies also highlight key constraints 162
and important concerns. In particular, Springmann 163
et al. (2021) provide an estimate of the global costs 164
of sustainable diets, showing that limited afford- 165
ability poses a significant challenge to the adoption 166
of these dietary patterns in lower-middle-income 167
to low-income countries. Nonetheless, they note 168
that reductions in food waste and future socioeco- 169
nomic changes could make these diets more acces- 170
sible. Beyond affordability concerns, dietary ine- 171
quity (defined as the lack of access to a nutritious, 172
affordable, and culturally acceptable diet) can re- 173
strict the adoption of sustainable diets and con- 174
tribute to multiple forms of malnutrition (Fanzo 175
and Davis, 2019). In particular, the double bur- 176
den of malnutrition, referring to the coexistence of 177
undernutrition (i.e., energy and micronutrient de- 178
ficiencies) and overnutrition (i.e., dietary excess, 179
overweight, obesity) individuals, households, and 180
populations (WHO, 2017), is increasingly preva- 181
lent in low- and middle-income countries (Seferidi 182
et al., 2022). 183

Therefore, promoting dietary shifts requires con- 184
siderable efforts not only from the scientific com- 185
munity, but also from policy-makers and citizens. 186
Accordingly, significant initiatives involve provid- 187
ing food-based dietary guidelines for citizens (FAO 188
et al., 2024; Willett et al., 2019), for instance by 189
offering recommendations on what constitutes a 190
healthy and nutritious diet from a sustainable food 191
system viewpoint (Fig. 2b), and by sharing re- 192
sources such as climate-calculated recipes, weekly 193

194 menus, and food calculators (Fig. 2c). These 239
195 efforts are complemented by strategies for poli- 240
196 cymakers (e.g., governments, countries), includ- 241
197 ing the establishment of dietary targets (Blomhoff 242
198 et al., 2023; Swedish National Food Agency 243
199 (Livsmedelsverket), 2015; Bergman et al., 2020) 244
200 and the setting of ambitious public health goals 245
201 and climate commitments, such as reducing or 246
202 achieving net-zero emissions (FAO, 2012; Climate 247
203 Change Committee, 2020; Swedish Environmen- 248
204 tal Protection Agency, 2012; Ministry of the En- 249
205 vironment Sweden, 2020; Norwegian Environment 250
206 Agency, 2014). In this context, proposed global 251
207 food-based dietary strategies should align with es- 252
208 tablished guiding principles (Martini et al., 2021) 253
209 such as the one proposed by FAO and WHO 254
210 (2019). 255

211 Understanding how to effectively promote sus- 256
212 tainable dietary behaviors is a complex challenge, 257
213 and limited knowledge persists regarding the 258
214 design of policies to implement the desired changes at 259
215 the population level, as well as their practical real- 260
216 ization. Indeed, numerous factors pose constraints 261
217 to the broader challenge of promoting dietary shifts 262
218 and to the adoption of healthy diets. 263

219 Among the most influential are affordability and 264
220 economic barriers to accessing healthy food, par- 265
221 ticularly in disadvantaged or low-income commu- 266
222 nities (FAO et al., 2024). In general, adopting a 267
223 healthy diet can represent a large household ex- 268
224 pense, with some estimates exceeding 30% of in- 269
225 come, and is therefore often deemed “unafford- 270
226 able” ((Russell et al., 2022, p. 601); Fig. 3a). As 271
227 a way to mitigate these affordability barriers, fis- 272
228 cal policies (including taxes and subsidies) have 273
229 been proposed as viable strategies (Mozaffarian 274
230 et al., 2014). In an effort to provide a quantita- 275
231 tive assessment of their effectiveness, Afshin et al. 276
232 (2017) conducted a meta-analysis to investigate the 277
233 prospective impact and empirical effects of food 278
234 pricing on dietary consumption. In particular, their 279
235 findings indicate that subsidizing healthy foods sig- 280
236 nificantly increases their consumption, while tax- 281
237 ing unhealthy foods leads to a reduction in their 282
238 intake. Crucially, there must be an understanding 283

and support from policy-makers. For instance, in
the context of the environmental impacts of animal-
based technologies, Vallone and Lambin (2023)
recently showed that the existing animal farming
system continues to receive the majority of finan-
cial subsidies allocated to food producers, and its
products are still recommended in official nutrition
guidelines. These behaviors contribute to an active
resistance against the transformation required for
sustainable food systems.

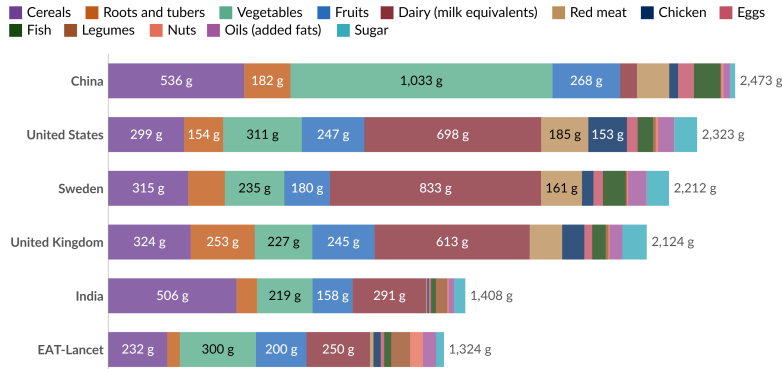
Beyond economic or financial factors, several
other drivers are known to influence food-related
attitudes and beliefs (Steg et al., 2016; Monter-
rosa et al., 2020). These can be conceptualized
through a multilevel socioecological framework
(Fig. 3b), which emphasizes the significant role
of interactions between individuals and their social
and physical environments in shaping food choices
(Monterrosa et al., 2020). Finally, eating behavior
is affected by various complex trade-offs. For ex-
ample, dietary choices aimed at improving human
health, such as increasing fish consumption, may
conflict with environmental sustainability goals,
including concerns related to fish welfare and aqua-
culture impacts (Röcklinsberg, 2015). Similarly,
switching from one animal-based food source to
another (e.g., from beef to chicken) may reduce
certain environmental impacts, such as GHG emis-
sions, while increasing others, such as water pol-
lution, and raising additional ethical concerns, in-
cluding those related to animal welfare (Ritchie,
2024). These trade-offs can contribute to delayed
action or indecision among both consumers and
governments or policymakers.

In summary, promoting sustainable dietary be-
haviors requires addressing the complex interplay
of biological, social, cultural, demographic, envi-
ronmental, political, and economic factors that in-
fluence the adoption of both unhealthy and healthy
diets (Drewnowski and Kawachi, 2015). At the
same time, it is equally important to account for
the different timescales involved within the broader
challenge of promoting dietary shifts, and associ-
ated, for example, with biological responses and
health outcomes, shifts in cultural norms or so-

How do actual diets compare to the EAT-Lancet diet?

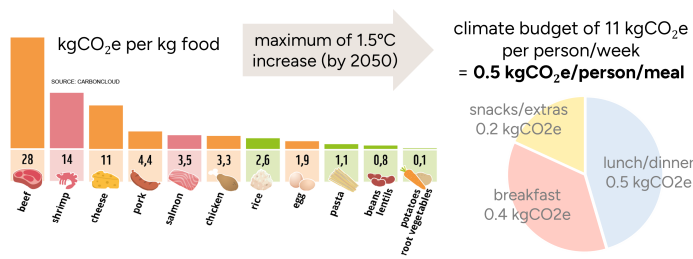
Our World in Data

Diets are shown as average daily per capita supply of different food groups, compared to the EAT-Lancet diet. The EAT-Lancet diet is a diet recommended to balance the goals of healthy nutrition and environmental sustainability for a global population.

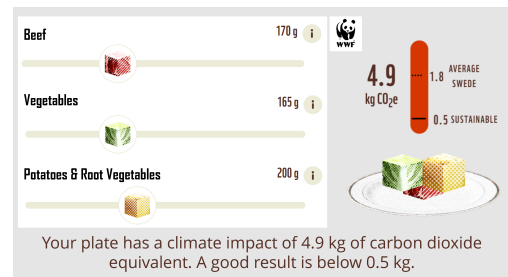


Data source: Food and Agriculture Organization of the United Nations; EAT-Lancet Commission
 Note: Diets by country are given as food supply – this is higher than actual intakes because it does not correct for consumer waste.
 OurWorldinData.org/diet-compositions | CC BY

(a)



(b)



(c)

Figure 2: (a): What constitutes a sustainable diet? The EAT-Lancet report (Willett et al., 2019) represents one of the first scientific reviews of what constitutes a healthy diet from a sustainable food system. The EAT-Lancet diet is defined using food groups in a balance between nutritional adequacy and environmental sustainability, and its widespread adoption could place the global food system on a sustainable trajectory by 2050. However, current dietary patterns (in high- and middle-income countries) do not align with the EAT-Lancet diet. Source: ourworldindata.org/grapher/eat-lancet-diet-comparison. (b): Selecting guidelines based on an adequate climate budget to respect planetary boundaries represents a critical step toward achieving a sustainable diet (in high- and middle-income countries). As an illustration, in Sweden, a core framework for evaluating the emissions and climate impacts related to food systems (final consumption in particular) is provided by the WWF Sweden One Planet Plate Model (WWF Sweden, 2021), which helps assess individual emissions budget for food in line with the 2018 Report by the Intergovernmental Panel on Climate Change, IPCC (2018). In particular, WWF Sweden has developed criteria for meals to stay within planetary boundaries with regard to two aspects of sustainability: Climate and biodiversity. They calculate and allocate the climate impact a meal could generate in order to stay within the limit of maximum 1.5°C global warming, using data from the report IPCC (2018). Assuming that food accounts for 50% of an individual’s GHG emissions, WWF Sweden (2021) establishes a global weekly climate budget for food of 11 kgCO₂e per person, which translates to 0.5 kgCO₂e per meal per person. Source: WWF Sweden (2021). (c): WWF Sweden has produced various tools to facilitate the transition to more sustainable meals. For example, WWF Sweden’s Food Calculator shows how much GHG emissions a meal causes. The example shows a meal consisting of a piece of beef tenderloin, one pepper, and two potatoes. The associated climate impact is 4.9 kg of carbon dioxide equivalent (kgCO₂e), well above the “average Swede” (1.8kgCO₂e) and the recommended 0.5 kgCO₂e. Source: <https://matkalkylatorn.se/en> (edited).

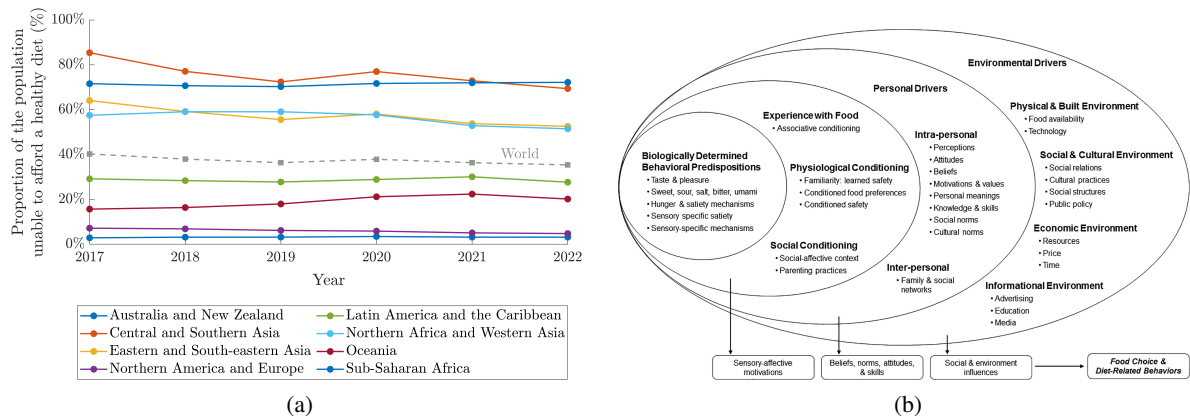


Figure 3: (a): Affordability of a healthy diet by world regions (defined according to the SDG framework of the United Nations), 2017–2022. Visualization based on data from [FAO et al. \(2024\)](#) (Table A1.6), which defines the cost of a healthy diet (CoHD) indicator as national level estimates of the cost of acquiring the cheapest possible healthy diet in a given country. (b): Social and environmental influences at multiple levels on food choice and diet-related behaviors. Source: [Contento \(2008\)](#).

284 cioeconomic conditions, and the implementation of 310
 285 policy interventions. Finally, significant challenges 311
 286 emerge related to the monitoring of food systems, 312
 287 e.g., via cross-sectional studies for identification of 313
 288 the most critical data for comparing progress and 314
 289 changes towards sustainability in different regions 315
 290 of the globe (Schneider et al., 2023), or related to 316
 291 the collection of longitudinal data to evaluate how 317
 292 specific large populations or groups of individuals 318
 293 respond to social pressure and policy interventions 319
 294 over extended periods of time—while being able to 320
 295 track individual outcomes, in ways that can capture 321
 296 the heterogeneity in food choices within the popu- 322
 297 lation, while still being cost-efficient, ethical, and 323
 298 non-intrusive. 324

299 3. Modeling changes in sustainable diets 327 300 through social dynamics 328

301 An increasingly relevant approach to model- 330
 302 ing sustainable diets within complex food sys- 331
 303 tems is the use of agent-based models (ABMs), 332
 304 which capture the collective behavior of systems 333
 305 composed of heterogeneous agents (individuals or 334
 306 groups of individuals) whose behaviors evolve over 335
 307 time through mutual influence and interaction. Re- 336
 308 cent relevant applications of ABMs within food 337
 309 systems include studying group decision-making

problems on essential nutrients allocation distri-
 butions ([Friedkin et al., 2019](#)), investigating food
 consumption behavior under social marketing cam-
 paigns and time-varying meat prices ([Scalco et al.,
 2019](#)), assessing the impact of policies ([Zhang
 et al., 2014](#); [Fontan et al., 2024](#)), and identifying
 optimal interventions aimed at, for instance, pro-
 moting sustainability ([Calisti et al., 2019](#)) or reduc-
 ing income-based inequalities ([Blok et al., 2015](#)) in
 healthy food consumption.

Within this framework, opinion formation mod-
 els offer a promising approach to capturing how
 social network dynamics influence individual and
 collective dietary choices, and to studying the
 short- and long-term impacts of socially deter-
 mined consumption behaviors. Their potential is
 particularly relevant given that food choices are
 significantly influenced by the social environment
 and emerge through social interaction with oth-
 ers ([Meiselman and Bell, 2003](#); [Monterrosa et al.,
 2020](#)). In the following sections, we present a
 modeling approach based on social dynamics. We
 begin with a brief overview of opinion dynamics
 models (Section 3.1), followed by an introduction
 to social network interventions (Section 3.2).

3.1. Opinion dynamics and dietary behaviors

Models of opinion formation typically represent
 agents’ opinions as real-valued states and describe

338 their evolution over time using linear or nonlin- 383
339 ear dynamical systems. A social network, typi- 384
340 cally modeled as a weighted directed graph, en- 385
341 codes the interactions among agents. These mod- 386
342 els aim to capture how opinions evolve as a result 387
343 of social influence and potentially external or ex- 388
344 ogenous factors, with typical analyses investigat- 389
345 ing the conditions for convergence and stability, 390
346 and the emerging behavior, such as consensus, po- 391
347 larization, or clustering. [There is a rich literature](#) 392
348 [dedicated to models of opinion formation and there](#) 393
349 [are several comprehensive tutorials and surveys re-](#) 394
350 [viewing models of opinion dynamics, including](#) 395
351 [Castellano et al. \(2009\); Acemoğlu and Ozdaglar](#) 396
352 [\(2011\); Flache et al. \(2017\); Proskurnikov and](#) 397
353 [Tempo \(2017, 2018\); Molavi et al. \(2018\); An-](#) 398
354 [derson and Ye \(2019\); Shi et al. \(2019\); Tian and](#) 399
355 [Wang \(2023\); Bernardo et al. \(2024\); Zino and Cao](#) 400
356 [\(2023\). Moreover, the study by Groeber et al.](#) 401
357 [\(2014\) has shown that a wide range of opinion](#) 402
358 [formation models, ranging from the classical ones](#) 403
359 [such as the DeGroot or Friedkin-Johnsen \(FJ\) mod-](#) 404
360 [els to more recent such as the Deffuant-Weishbuch](#) 405
361 [model and the Hegselmann-Krause bounded confi-](#) 406
362 [dence model \(see Proskurnikov and Tempo \(2017,](#) 407
363 [2018\) for an overview\), can be represented as best](#) 408
364 [response dynamics, hence providing a microfound-](#) 409
365 [ation based on the the principle of dissonance](#) 410
366 [minimization. While most findings reflect and](#) 411
367 [demonstrate the theoretical behavior of these mod-](#) 412
368 [els, recent efforts show empirical evidence support-](#) 413
369 [ing the models, e.g., the works by De et al. \(2019\);](#) 414
370 [Chandrasekhar et al. \(2020\); Friedkin et al. \(2021\);](#) 415
371 [Kozitsin \(2022, 2023\).](#) 416

372 In the context of dietary behaviors, opinions may
373 represent agents' levels of concern regarding spe- 418
374 cific aspects of meat consumption (e.g., health, en- 419
375 vironment, or animal welfare) (Zhang et al., 2014; 420
376 Scalco et al., 2019; Fontan et al., 2023), their ideal 421
377 intake percentages for different food groups (e.g., 422
378 fruits or vegetables, grains, and meats), or their 423
379 preferred proportions of meat consumption in their 424
380 diet (Fontan et al., 2024). Social networks may 425
381 refer, at a small scale, to co-workers or house- 426
382 hold members (Scalco et al., 2019; Fontan et al., 427

2023), or, at a large scale, to the population of
an entire country (Fontan et al., 2024; Frieswijk
et al., 2025). Models of social influence within
these dietary social networks often seem to rely
on consensus-based mechanisms, where individu-
als adapt their opinions to align with those of their
peers (Zhang et al., 2014; Scalco et al., 2019). One
of the most widely used frameworks for captur-
ing such dynamics is the DeGroot model (DeG-
root, 1974), along with its continuous-time coun-
terpart, the Abelson model (Abelson, 1964, 1967).
These linear models, like many of their later exten-
sions, are grounded on the principle that individu-
als' opinion updates occur through some weighted
average of the opinions held by their neighbors
within the community. When certain connectivity
assumptions on the social network describing the
community are met, the DeGroot model exhibits
consensus, or, equivalently, it converges towards
unanimous agreement on opinions (Proskurnikov
and Tempo, 2017). The DeGroot model can also
be viewed as a non-Bayesian social learning al-
gorithm (Proskurnikov and Tempo, 2017; Molavi
et al., 2018). In such models, agents iteratively
update and share their beliefs about an unknown
true state of the world with their neighbors us-
ing a social learning rule satisfying "imperfect re-
call": each agent treats their neighbors' current be-
liefs as sufficient statistics of all their past informa-
tion. Under suitable conditions, agents can even-
tually successfully achieve full learning (Jadbabaie
et al., 2012; Molavi et al., 2018): in our context,
this could correspond to identifying a sustainable
diet, such as the EAT-Lancet reference diet (Willett
et al., 2019).

Building on the DeGroot original model, there
is now a rich literature on opinion dynamics mod-
els capturing more complex behaviors, including
disagreement, clustering, and polarization. For
instance, they can incorporate cognitive features
such as prejudices or stubbornness, as in the FJ
model (Friedkin and Johnsen, 1999); capture an-
tagonistic vs cooperative relations among individ-
uals (Altafini, 2013; Fontan and Altafini, 2022;
Bizyaeva et al., 2025); account for homophily be-

428 havior, i.e., the tendency of individuals to interact 470
 429 and form connections more with those who hold 471
 430 similar opinions than with dissimilar ones, as in 472
 431 bounded confidence models where agents are influ- 473
 432 enced only by neighbors whose opinions lie within 474
 433 their confidence interval (Hegselmann and Krause, 475
 434 2002; Blondel et al., 2009; Bernardo et al., 2024); 476
 435 describe the coevolution of opinions and decision- 477
 436 making (Zino et al., 2020; Raineri et al., 2024); or 478
 437 use nonlinearities to describe how agents express 479
 438 their opinions (Bizyaeva et al., 2023; Gray et al., 480
 439 2018; Fontan and Altafini, 2018, 2022). 481

440 This literature introduces (nonlinear and/or time- 482
 441 varying) opinion dynamics models that can be dif- 483
 442 ficult to analyze, but at the same time provide 484
 443 non-trivial insights into strategies for persuading 485
 444 stubborn individuals to change their behavior and 486
 445 for promoting sustainable diets collectively. In 487
 446 the following, we present the well-known Fried- 488
 447 kin–Johnsen model and a recent extension known 489
 448 as the concatenated Friedkin–Johnsen model, as 490
 449 they serve as the foundation for the illustrative ex-
 450 ample presented later in this paper.

451 **Example 1** (The Friedkin–Johnsen model). *The*
 452 *discrete-time (DT) FJ model postulates that*
 453 *the vector of the agents’ opinions* $x(k) =$
 454 $[x_1(k) \cdots x_n(k)]^T$, *where* $x_i(k) \in \mathbb{R}$ *describes the*
 455 *opinion of agent* i *at time* k , *evolves following*

$$x(k+1) = \Lambda W x(k) + (I - \Lambda)u. \quad (1)$$

456 *The constant vector* $u = [u_1 \cdots u_n]^T$ *represents*
 457 *the agent’s prejudices. The parameter* $\lambda_i \in [0, 1]$
 458 *represents agent’s* i *susceptibility to interpersonal*
 459 *influence, or, equivalently,* $1 - \lambda_i$ *indicates attach-*
 460 *ment to their prejudice* u_i . *An agent* i *is called*
 461 *prejudiced, fully prejudiced, and fully susceptible*
 462 *if* $\lambda_i \in (0, 1)$, $\lambda_i = 0$, $\lambda_i = 1$, *respectively. The*
 463 *matrix* $\Lambda = \text{diag}(\lambda_1, \dots, \lambda_n)$ *is the diagonal matrix*
 464 *of the agents’ susceptibilities. The matrix* W *de-*
 465 *scribes the social network of interactions between*
 466 *the agents. For simplicity, we consider scalar-*
 467 *valued agent opinions, but the extension to higher-*
 468 *dimensional agent states can be handled analo-*
 469 *gously.*

An individual’s prejudice can be viewed as an
internalized opinion shaped either by personal ex-
periences or by external influences. Indeed, the
traditional assumption (e.g., Friedkin and Johnsen
(1999); Friedkin (2015); Proskurnikov and Tempo
(2017)) is that $u = x(0)$, *i.e., the prejudice of each*
agent is given by their initial option, which is the
result of past exogenous conditions and captures
the group’s history. An alternative perspective is to
consider the prejudice $u \neq x(0)$ *as the result of ex-*
ogenous sources, let it be social/mass media, lead-
ers or social influencers, or other external commu-
nication sources.

There are several continuous-time (CT) counter-
parts of the FJ model. First of all, the Taylor model
(Taylor, 1968; Proskurnikov and Tempo, 2017)

$$\dot{x}_i(t) = \sum_{j=1}^n a_{ij}(x_j(t) - x_i(t)) + \gamma_i(u_i - x_i(t)) \quad (2)$$

486 *where* $\gamma_i \geq 0$ *and* $A = [a_{ij}] \in \mathbb{R}^{n \times n}$ *is the adjacency*
 487 *matrix of the graph describing the social network.*
 488 *Another (equivalent) representation is the one pro-*
 489 *posed in* Altafini (2022)

$$\dot{x}_i(t) = \lambda_i \sum_{j=1}^n a_{ij}(x_j(t) - x_i(t)) + (1 - \lambda_i)(u_i - x_i(t)), \quad (3)$$

490 *which, in compact form, can be rewritten as*

$$\dot{x}(t) = -(\Lambda L + I - \Lambda)x(t) + (I - \Lambda)u, \quad (4)$$

491 *where* L *is the Laplacian of the social network. As-*
 492 *suming strong connectivity of the social network*
 493 *and the existence of at least one partially or fully*
 494 *prejudiced agent (i.e.,* $\lambda_i < 1$ *for at least one*
 495 *agent* i), *it is well-known that the system (3) has*
 496 *a unique asymptotically stable equilibrium point*
 497 $x(\infty) := \lim_{t \rightarrow \infty} x(t) = Vu$, *where* $V := (\Lambda L +$
 498 $I - \Lambda)^{-1}(I - \Lambda)$. *Notably,* $x(\infty)$ *is in general not a*
 499 *consensus state.*

Example 2 (Concatenated FJ model). *Several*
models have been proposed to evaluate the forma-
tion of opinions across different issues (Tian and
Wang, 2018), a negotiation process held by sequen-
tial discussions (Wang et al., 2023), or a sequence

505 of campaigns. In the following, we present a ver- 545
 506 sion of the concatenated CT FJ model, modified 546
 507 from the concatenated DT FJ model introduced in 547
 508 Tian and Wang (2018), and illustrate it within the 548
 509 context of social influence campaigns. 549

510 Assume that interconnected agents are partici- 550
 511 pating in a sequence of campaigns. Let $s \in \mathbb{N}$ 551
 512 indicate the campaign instants, where the (start and 552
 513 end of the) s -th campaign is captured by the in- 553
 514 terval $[s - 1, s]$. To model opinion propagation in 554
 515 sequential issues, the CT FJ model (4) can be con- 555
 516 catenated as 556

$$\dot{x}(s, t) = -\Lambda Lx(s, t) + (I - \Lambda)x(s, 0) \quad (5a) \quad 557$$

$$x(s, 0) = x(s - 1, \infty) := \lim_{t \rightarrow \infty} x(s - 1, t). \quad (5b) \quad 558$$

517 Eq. (5a) means that during each issue the opin- 561
 518 ion of each agent evolves according to the CT FJ 562
 519 model (4) (here, $\dot{x}(s, t) := \frac{\partial x}{\partial t}(s, t)$). Eq. (5b) in- 563
 520 dicates the concatenation rule between initial and 564
 521 final opinions of subsequent campaigns. 565

522 As we explore in the next sections, the poten- 566
 523 tial benefits of applying an opinion dynamics ap- 567
 524 proach, although based on a theoretical framework, 568
 525 include estimating individual food-consumption 569
 526 outcomes over time despite data gaps, studying en- 570
 527 vironmental impacts under different influence sce- 571
 528 narios, and exploring how to design or modify an 572
 529 intervention (Hennessy et al., 2016). Indeed, net- 573
 530 worked dynamical models (such as models of opin- 574
 531 ion formation) can be extended to include control 575
 532 designs, referred to as *social network interventions* 576
 533 in this manuscript. These interventions may repre- 577
 534 sent, for instance, environmental constraints, subsi- 578
 535 dies, and awareness campaigns, and are designed to 579
 536 guide the collective system toward a desired state. 580
 537 This modeling framework thus presents an oppor- 581
 538 tunity to gain unique insights into how policies can 582
 539 impact people’s dietary behaviors to the benefit of 583
 540 both human and planetary health. 584

541 3.2. Social network interventions 586

542 The problem of interventions in social networks, 587
 543 such as guiding the collective opinion of a group 588
 544 of agents connected in a social network towards a 589

desired state, has broad significance with applica-
 tions that extend well beyond the control commu-
 nity. It finds relevance not only in common viral
 marketing contexts (Varma et al., 2018; Morărescu
 et al., 2020) and influence maximization prob-
 lems (Kempe et al., 2003; Rasoul Etesami, 2022;
 Bastopcu et al., 2025), but also in negotiation pro-
 cesses (Bernardo et al., 2021; Wang et al., 2023),
 social power games (Wang et al., 2024), politi-
 cal decision-making (Leonard et al., 2021; Fontan
 and Altafini, 2021), recommender systems (Burke,
 2002; Sprenger et al., 2024; Kühne et al., 2025),
 and social media effects in online social networks
 (Li and Zhu, 2020; Tu and Neumann, 2022). Re-
 cent applications extend to the context of public
 health (Ancona et al., 2022), sustainable behav-
 iors in smart homes (Farjadnia et al., 2023; Fontan
 et al., 2023), and dietary choices (Fontan et al.,
 2024).

The problem of social network interventions has
 been addressed from multiple perspectives, which
 we briefly review below. Independent of the spe-
 cific intervention strategy, most existing studies
 model the evolution of social dynamics using the
 DeGroot model (Grabisch et al., 2018; Varma et al.,
 2017, 2018, 2019; Rasoul Etesami, 2022; Bastopcu
 et al., 2025; Morărescu et al., 2018, 2020), the FJ
 model (1) (Bindel et al., 2015; Gionis et al., 2013;
 Ancona et al., 2022; Chen et al., 2018; Musco et al.,
 2018; Matakos et al., 2017; Zhu et al., 2021; Chitra
 and Musco, 2020; Tu and Neumann, 2022; Kühne
 et al., 2025; Kareeva et al., 2023; Sprenger et al.,
 2024), or the Hegselmann–Krause model (Hegsel-
 mann et al., 2015). Other works adopt nonlinear
 models (Leonard et al., 2021; Ancona et al., 2023),
 such as those introduced in Gray et al. (2018);
 Fontan and Altafini (2018); Bizyaeva et al. (2023).

One extensively studied intervention approach
 focuses on modifying the network structure, typi-
 cally by editing its connectivity or adjusting edge
 weights, e.g., Bindel et al. (2015); Chen et al.
 (2018); Chitra and Musco (2020); Zhu et al.
 (2021); Kühne et al. (2025) and references therein.
 Such network interventions have typically been ap-
 plied with the aim of reducing polarization, mini-

590 mizing social cost, or mitigating the risk of conflict 635
591 in social networks. 636

592 Beyond targeting the social network, an al- 637
593 ternative strategy involves intervening directly in 638
594 the opinions of agents in the network, typically 639
595 through influence campaigns conducted by exter- 640
596 nal entities. *These campaigns may have either a 641*
597 *positive or a negative connotation, with applica- 642*
598 *tions ranging from product marketing and spread- 643*
599 *ing political messages to advocating for public 644*
600 *health and behavioral change initiatives.* In- 645
601 fluence maximization has been widely studied 646
602 through seed selection problems (Kempe et al., 647
603 2003; Gionis et al., 2013; Aslay et al., 2017; Satha- 648
604 nur et al., 2018; Matakos et al., 2017; Musco et al., 649
605 2018; Tu and Neumann, 2022), which focus on 650
606 identifying a subset of target individuals whose 651
607 full adoption of a campaign’s message can lead to 652
608 its widespread diffusion throughout the social net- 653
609 work. Motivated by growing evidence of polariza- 654
610 tion in online social networks (see, e.g., Bakshy 655
611 et al. (2015); Bail et al. (2018)), and its potential 656
612 to disrupt collective decision-making within social 657
613 communities, recent studies have shifted attention 658
614 from maximizing positive influence to minimizing 659
615 polarization (Matakos et al., 2017; Musco et al., 660
616 2018; Tu and Neumann, 2022). Another set 661
617 of approaches addresses pinning control problems 662
618 (Leonard et al., 2021; Ancona et al., 2022, 2023), 663
619 in which one or more influencers directly influence 664
620 the opinions of selected pinned nodes, leveraging 665
621 the network structure to spread influence (see, e.g., 666
622 Wang and Chen (2002); Sorrentino et al. (2007); 667
623 Wang and Su (2014); Della Rossa and De Lel- 668
624 lis (2022); D’Souza et al. (2023) for comprehen- 669
625 sive reviews on pinning-based control). Game- 670
626 theoretical formulations model competition among 671
627 multiple strategic external entities attempting to 672
628 control consumer opinions, particularly in viral 673
629 marketing and word-of-mouth contexts. These set- 674
630 tings include static games (Grabisch et al., 2018; 675
631 Varma et al., 2017, 2018) and dynamic or long- 676
632 term campaigns (Varma et al., 2019; Bastopcu 677
633 et al., 2025), both with (Kareeva et al., 2023) 678
634 and without (Veetaseveera et al., 2021) stubborn 679

agents. Budget constraints are considered in sev-
eral of these works (Varma et al., 2018, 2019; Fabi-
ani et al., 2022; Fabiani and Simonetto, 2024; Ra-
soul Etesami, 2022; Bastopcu et al., 2025), while
others analyze unconstrained settings (Grabisch
et al., 2018; Varma et al., 2017; Kareeva et al.,
2023). Finally, optimal control approaches ex-
amine how a single influencer can guide the net-
work’s average opinion toward a target value, often
under budget limitations (Hegselmann et al., 2015;
Morărescu et al., 2018, 2020; Fontan et al., 2024;
Ravazzi et al., 2025).

Related to this last approach, Hegselmann et al.
introduce the *campaign problem*, where “a strate-
gic agent tries to control an opinion dynamics, such
that in a certain period, known in advance, there
are as much as possible opinions of normal agents
in a certain interval of the opinion space” (Hegsel-
mann et al., 2015, p. 3). In other words, by the end
of a campaign led by the strategic agent, as many
opinions of the (non-strategic, normal) agents in
the network as possible should fall within a cer-
tain desired range. At each campaign, agents up-
date their opinions according to a bounded con-
fidence mechanism, in which the strategic agent
can participate by optimally placing its opinion.
In this setting, *control* corresponds to the public
expression of an opinion, which may either have
a positive connotation (e.g., dissemination of in-
formation, raising awareness) or a negative one
(e.g., spreading misinformation). Recent contri-
butions reformulate the campaign problem as one
in which an influencer aims at guiding the over-
all opinion of the social network as close as pos-
sible to a desired target, possibly subject to spe-
cific influence budget constraints (Morărescu et al.,
2018, 2020; Fontan et al., 2024). In particular, the
studies by Ancona et al. (2022); Morărescu et al.
(2018, 2020) illustrate how intervention strategies
based on opinion dynamics models can be applied
to real-world problems, such as public health and
viral marketing, while also highlighting key prac-
tical challenges such as uncertainty in network pa-
rameters, resource or budget constraints, scalabil-
ity, and timescales. In general, targeted (market-

ing or awareness) campaigns have been proven to outperform broadcasting campaigns, representing traditional mass-media efforts, with the most effective strategy varying according to the available total campaign resources or constraints. Importantly, these approaches require varying levels of insight and face several practical challenges. These include limited knowledge of the social network and difficulties in accurately estimating various centrality measures. Additionally, effective implementation may depend on the ability to collect data on individual agents' attitudes or beliefs and to perform nuanced psychological profiling to identify the most susceptible agents. Beyond these informational constraints, there are also computational limitations, particularly in scenarios involving large populations or extended sequences of intervention campaigns, which can significantly increase the complexity of strategy design and optimization.

A marketing-based framework has also been applied, though only to a limited extent, in the context of promoting sustainable dietary behaviors, from the studies by (Zhang et al., 2014; Scalco et al., 2019) to the recent work by Fontan et al. (2024), described in the next section.

4. Influencing opinion dynamics to promote sustainable food choices

Our initial study Fontan et al. (2024) explores how a sequence of targeted campaigns can be used to shift public opinion within a social network toward a desired dietary behavior, as defined by an external entity representing a policy-maker or planner. The goal of the external entity is to guide the collective opinion of a population toward healthier and more sustainable diets, specifically, a reduction in meat consumption, by strategically allocating influence efforts to individual agents in the social network while working within budget constraints for each campaign. Notably, the agents interact with one another in a social network and are prejudiced, meaning that they tend to resist change due to habitual dietary patterns.

As a practical example, we focus on the United Kingdom's climate targets set by the [Climate Change Committee \(2020\)](#) (UK CCC), which call for significant reductions in the average consumption of meat and dairy products by 2030 and 2050. To model baseline consumption patterns, we use data from the 2019 National Diet and Nutrition Survey (NDNS) ([Bates et al., 2019](#)), mapping the population's reported consumption levels onto the initial opinions of agents representing the UK population. By exploring various influence strategies under budget constraints, we aim to illustrate the potential effectiveness of repeated influence campaigns in shifting dietary behaviors toward sustainable diets, which align with public health and environmental goals. [Preliminary findings on the case study, primarily focused on broadcasting strategies, are reported in Fontan et al. \(2025\).](#)

4.1. Modeling approach

In our framework, n agents and an external (strategic) entity interact over a sequence of campaign opportunities. We formalize this process using a modified concatenated FJ model (5) across a sequence of campaigns. During each campaign, agents update their opinions using the CT FJ model with prejudices (4). A concatenation rule dictates that the agents' initial opinions at the start of each campaign are determined by their final opinions at the end of the previous campaign. At the end of each campaign period, the external entity observes the average opinion in the social network and, to minimize its deviation from the target state, (impulsively) controls the agents' prejudices. Specifically, each agent's prejudice is defined as a convex combination of their initial opinion and the external entity's target opinion. The relative weight assigned to the opinion of the external entity is agent-specific, bounded, and reflects the intensity of influence or receptiveness to it. Finally, the individuals' prejudices remain constant between consecutive campaigns.

Remark 1. *The use of a CT FJ model (rather than its DT counterpart) and of a two-timescale approach is motivated by a reasoning based on the*

767 separation between fast dynamics (external influ- 807
768 ence efforts) and slow dynamics (social diffusion), 808
769 inherent to the dietary shifts problem. Specifically, 809
770 external influence occurs only when the observed 810
771 behavior of the social network is stationary, which 811
772 may require a meaningful amount of time. 812

773 The rationale for this choice stems from prac- 813
774 tical considerations and builds on the approach 814
775 proposed in [Morărescu et al. \(2020\)](#), where a CT 815
776 model is adopted for opinion dynamics and an im- 816
777 pulsive model for the marketing strategy. As re- 817
778 marked by [Morărescu et al.](#), advertising campaigns 818
779 are typically of much shorter duration relative to 819
780 timescale over which public opinion evolves re- 820
781 garding the promoted product. This two-timescale 821
782 modeling approach is not only appropriate in the 822
783 context of market regulation on social networks 823
784 but, as noted in [Fabiani and Simonetto \(2024\)](#), is 824
785 fairly general and can be extended to other appli- 824
786 cations, such as energy flexibility markets ([Hein- 825
787 rich et al., 2021](#); [Evangelopoulos et al., 2022](#)).

788 To summarize, campaigns are modeled in a con- 827
789 catenated FJ model (5), adapted to include external 828
790 influence as follows: 829

$$\dot{x}(s, t) = -(\Lambda L + I - \Lambda)x(s, t) + (I - \Lambda)u(s) \quad (6a) \quad 830$$

$$u(s) = (I - H\Gamma(s))x(s, 0) + H\Gamma(s)d\mathbb{1} \quad (6b) \quad 831$$

$$x(s, 0) = x(s - 1, \infty) := \lim_{t \rightarrow \infty} x(s - 1, t) \quad (6c) \quad 832$$

791 Equations (6a)–(6c) describe, respectively, the 835
792 intra-campaign opinion update dynamics, the ex- 836
793 ternal entity’s control of agents’ prejudices, and the
794 concatenation rule between initial-final opinions of 837
795 subsequent campaigns (in the initial study, to sim- 838
796 plify the analysis, we assume a complete timescale 839
797 separation). The parameter $s \in \mathbb{N}$ indicates the 840
798 campaign instants, where the (start and end of 841
799 the) s -th campaign is captured by the interval $[s - 842$
800 $1, s]$. The vector $x(s, t) = [x_1(s, t) \cdots x_n(t)]^T \in 843$
801 $[0, 1]^n$ represents the (normalized) opinions of the 844
802 n agents in the social network at time t of cam- 845
803 paign s , while $x(s - 1, \infty)$ indicates the opinion 846
804 state at the end of the $(s - 1)$ -th campaign. The 847
805 scalar $d \in \{0, 1\}$ represents the declared opinion of 848
806 the strategic entity, which is assumed to be linked 849

to all the agents in the network. The influence (or
control) effort of the external entity towards each
agent i at campaign s is represented by a param-
eter $\gamma_i(s) \in [0, \bar{\gamma}]$, and $\Gamma(s) = \text{diag}(\gamma_1(s), \dots, \gamma_n(s))$
is the corresponding diagonal matrix of all the in-
fluence efforts at campaign s . The parameter $h_i \in$
 $[0, 1]$ represents how much an individual i can be
persuaded by or is susceptible to the external en-
tity; $H = \text{diag}(h_1, \dots, h_n)$ is the diagonal matrix
obtained from the h_i . As an extreme case, fully
stubborn agents i (with $\lambda_i = 0$), having $h_i = 0$
and $x_i(0) \in \{0, 1\}$ such that $x_i(0) \neq d$, can repre-
sent “anti-campaign” (non-strategic) zealot agents.
Note that the parameter $0 < h_i \ll 1$ could alter-
natively indicate that selected agents require more
resources to change their habits.

4.2. Case study: Meeting the target for meat intake in the United Kingdom

We consider the problem of influencing public
opinion in the UK regarding meat consumption, in-
volving influence campaigns to guide the UK pop-
ulation towards achieving the consumption target
for meat set by the UK CCC. The CCC’s recom-
mended Widespread Engagement Pathway repre-
sents a transition to net zero across all sectors of
the economy and involves ambitious and substan-
tial behavioral changes from consumers. One of
the targets is to achieve a 35% reduction in the av-
erage consumption of all meat products (and dairy
products, which we do not consider here) by 2030.

Data description. We derived dietary data from
the National Diet and Nutrition Survey (NDNS)
2019, designed to collect comprehensive and quan-
titative information on the food consumption and
nutrient intake of the general UK population ([Bates
et al., 2019](#)) In particular, the NDNS data pro-
vides quantities in grams of items eaten or drunk
over 4 consecutive days, categorized by main food
groups, subfood groups, and individual food items.
The processed data considers a sample of $n = 1841$
individuals and intakes of four food groups, i.e.,
meat (red/processed and poultry meat), meat al-
ternatives (e.g., tofu, tempeh, Quorn), pulses (dry

850 peas, beans, lentils, and chickpeas), and vegeta-
851 bles (fresh, canned, or frozen vegetables, excluding
852 potatoes), see Fig. 4a and Fig. 4b. These four food
853 groups were selected as the most realistic substi-
854 tutes for meat following methods from a previous
855 work (Eustachio Colombo et al., 2021). Environ-
856 mental impacts of meat, meat alternatives, pulses,
857 and vegetables are based on data from a meta-
858 analysis of food product Life Cycle Assessments
859 (LCA) compiled from published literature related
860 to UK-specific emission data (Clark et al., 2022).
861 These data are used to quantify the changes in
862 diet-related GHG emissions (measured in kg car-
863 bon dioxide equivalents), land use, which is an es-
864 timate of how much arable land and pasture land
865 is occupied to produce food product without biodi-
866 versity impacts (measured in square meters), water
867 use (measured in liters of blue water), and scarcity-
868 weighted water use, which refers to weighted blue
869 water used to produce food products by regional
870 water availability (measured in liters), see Fig. 4c.

871 *Target on consumption of meat for a healthy diet.*
872 Given the desired 35% reduction set by the UK
873 CCC, and the data collected in the 2019 NDNS
874 (Fig. 4a), the target for average meat consumption
875 is given by $(1 - 0.35)201.9 \text{ kcal} = 131.2 \text{ kcal}$.

876 *Opinion dynamics modeling of food consumption.*
877 In the case study, agents are individuals in the UK
878 population. Their opinion is indicated by a real
879 number between 0 and 1, representing the pre-
880 ferred proportion of meat consumption in relation
881 to their total energy intake. Total energy intake is
882 defined as the sum of the four above-mentioned
883 food groups (meat, meat alternatives, pulses, and
884 vegetables), and it is assumed to remain constant.
885 Based on previous research (Bentham et al., 2020)
886 and for simplicity, we model only meat consump-
887 tion opinion formation, presuming the other food
888 groups adjust to maintain constant energy intake.

889 To model the evolution of opinions, we use the
890 model (6), with the 2019 NDNS data as initial
891 opinions. We assume that vegetarians and carni-
892 vores (individuals whose percentage of meat con-
893 sumption is 0% and 100%, respectively) are fully

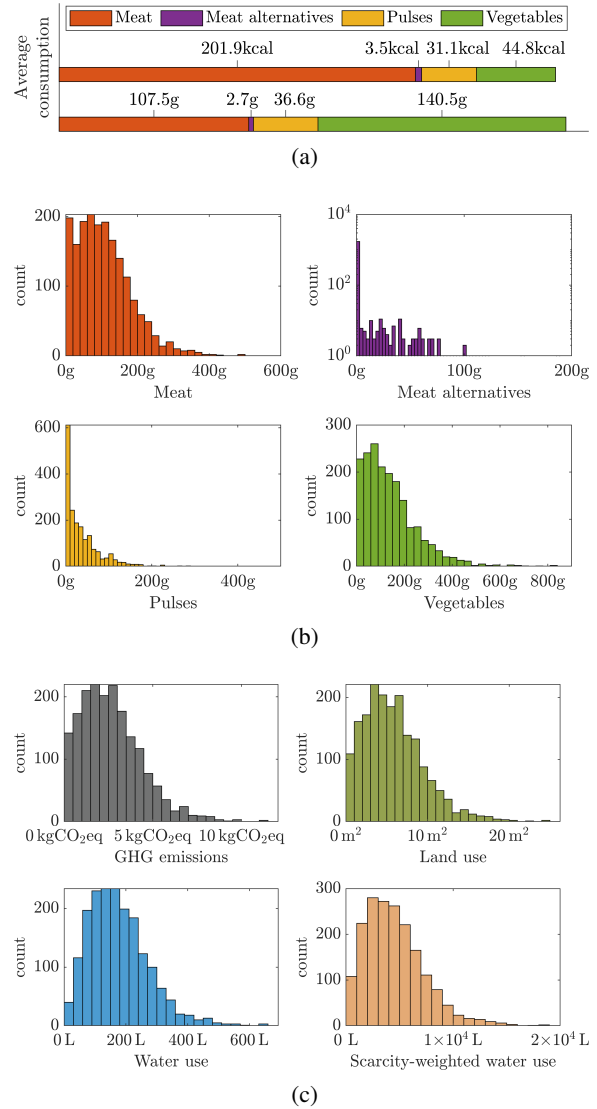


Figure 4: Illustration of the data obtained from the 2019 National Diet and Nutrition Survey in the UK (Bates et al., 2019), from a sample of $n = 1941$ individuals. (a): Average daily per capita consumption of four food groups (meat, meat alternatives, pulses, and vegetables), in grams and kcal. (b) Histograms of the recorded daily per capita consumption of four food groups, in grams (similar plots can be obtained for kcal). (c): Recorded daily per capita environmental impacts from food consumption (including consumption of meat, meat alternatives, pulses, and vegetables). The environmental impacts are measured in terms of GHG emissions, land use, water use, and scarcity-weighted water use.

894 prejudiced ($\lambda_i = 0$), while omnivores (individu-
895 als that are neither carnivores nor vegetarians) are
896 partially prejudiced ($\lambda_i \in (0, 1)$). From the sur-

897 vey data, we obtain 129 vegetarians and 31 carni- 942
898 vores. In general, insights into large-scale social 943
899 structures could be obtained given comprehensive 944
900 population data, including demographic, socioecon- 945
901 omic, and geographic information (Bokányi et al., 946
902 2023). In our case, the UK social network is mod- 947
903 eled as a weighted undirected graph of interactions, 948
904 where edge weights are determined by age and 949
905 socioeconomic status (related to income), attributes 950
906 known to act as environmental influences on food 951
907 choices (Larson and Story, 2009). This modeling 952
908 choice reflects the intuition that individuals who 953
909 are more similar in age and socioeconomic back- 954
910 ground are more likely to trust each other, and vice 955
911 versa. Finally, we assume that $d = 0$, which fol- 956
912 lows naturally from the dietary choices application 957
913 where the influence efforts of the external entity 958
914 (e.g., a government) aim towards achieving a meat- 959
915 free diet. 960

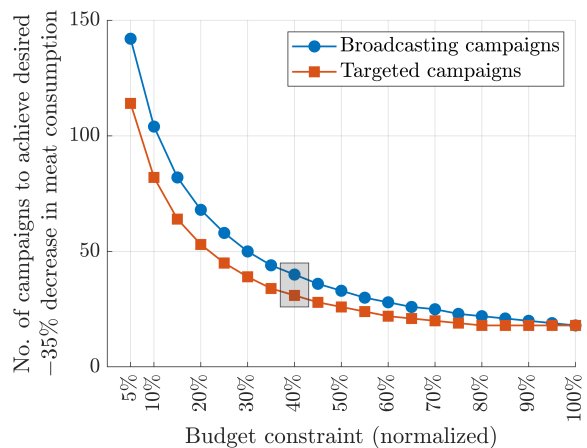
916 *Impact of social network interventions.* To evalu- 962
917 ate the impact of the external entity on opinion dyn- 963
918 amics, we consider two influence scenarios under 964
919 budget constraints, compared against a baseline in 965
920 which equal influence is applied to all agents. 966

921 The first setting we consider is that of a homo- 967
922 geneous (in time) broadcasting among the agents, 968
923 i.e., $\Gamma(s) = \bar{\gamma}I$ for all $s \in \mathbb{N}$ in (6). In general, 969
924 the average deviation between agents' opinions and 970
925 target d converges to zero (after a potentially infi- 971
926 nite number of campaigns) only if all fully prej- 972
927 udiced carnivore agents are susceptible to the in- 973
928 fluence efforts of the external entity. Advantages 974
929 of broadcasting campaigns include their simplic- 975
930 ity and scalability: they do not require knowledge 976
931 of the social network or individual psychological 977
932 traits (such as agents' prejudices). Limitations, 978
933 however, include the potential need for a substan- 979
934 tial number of campaigns to observe a meaning- 980
935 ful shift toward a meat-free diet. Moreover, if the 981
936 external influence diminishes over time, i.e., its im- 982
937 pact weakens with each campaign, the resulting av- 983
938 erage decrease in meat consumption may remain 984
939 limited within a realistic time frame. 985

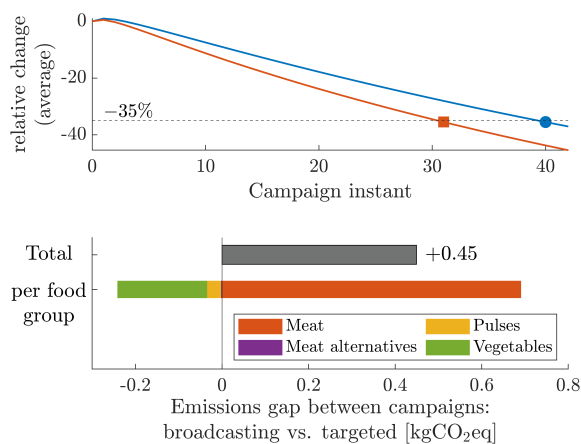
940 However, the proposed modeling approach can 986
941 be extended to address a broader range of scenar-

ios, centered around the key question: How can the
external entity optimally allocate its influence ef-
forts $\Gamma(s)$ to achieve the desired reduction in meat
consumption, possibly under budget constraints?
Two specific scenarios can be analyzed. (i) Broad-
casting influence with budget constraints: The ex-
ternal entity can influence all agents equally in each
campaign, but a budget constraint limits the total
number of campaigns where this influence can oc-
cur; and (ii) Targeted influence with budget con-
straints: For each campaign, a budget constraint
limits the total number of agents that can be influ-
enced. In the first case, we want to find a sequence
 $\Lambda(1) = \gamma(1)I$, $\Lambda(2) = \gamma(2)I$, \dots , $\Lambda(s) = \gamma(s)I$ that
minimizes the cost at the end of the s -th campaign,
defined as the (absolute value) difference between
the average opinion at the end of the s -th campaign
 $\mathbb{1}^T x(s, \infty)/n$, where $x(\cdot, \cdot)$ evolves according to (6),
and the desired opinion d , under a total budget con-
straint B . The constraints are $\gamma(k) \in [0, \bar{\gamma}]$ for all
 $k = 1, \dots, s$ and $\sum_{k=1}^s \gamma(k) \leq B/n$. In the second
case, each diagonal matrix $\Gamma(s)$ is designed to min-
imize the cost at the end of the s -th campaign, de-
fined as the (absolute value) difference between the
average opinion $\mathbb{1}^T x(s, \infty)/n$, where $x(\cdot, \cdot)$ evolves
according to (6), and the desired opinion d , given
the observed opinions at the end of the $(s - 1)$ -th
campaign, and under a budget constraint imposed
for that specific campaign and denoted by B_s . The
constraints are $\Gamma_{ii}(s) \in [0, \bar{\gamma}]$ for all $i = 1, \dots, n$
and $\sum_{i=1}^n \Gamma_{ii}(s) \leq B_s$. Similar to the findings
in Morărescu et al. (2020), theoretical analysis for
each scenario reveals water-filling solutions for the
optimal influence strategies: (i) When equal in-
fluence across agents is feasible, the available re-
sources should be used as early as possible; and
(ii) In targeted campaigns, resources should be al-
located to agents with the highest social power, de-
fined as the weight of an agent's initial opinion
in determining the group's final average opinion
(Proskurnikov and Tempo, 2017), taking into ac-
count each agent's proximity to the external en-
tity's opinion on meat consumption (a one-step-
ahead solution).

Overall, the proposed modeling approach for



(a)



(b)

Figure 5: (a): No. of campaigns required to reach the UK CCC’s 35% reduction in kcal meat consumption, using different social influence strategies under increasing campaign-specific budget constraints. In particular, we define a broadcasting strategy where the campaign-specific budget is distributed equally among the agents, and we compare the proposed targeted strategy against it (details in Fontan et al. (2024)). The impact of influence campaigns is evaluated in terms of % average relative change w.r.t. the initial opinions. (b): For the particular case of a normalized budget of 40% (as shown in panel (a)), the top panel illustrates the average relative change in meat consumption, while the bottom panel shows the additional GHG emissions resulting from the adoption of a broadcasting strategy instead of a targeted strategy. The predicted environmental impacts of meat, meat alternatives, pulses, and vegetables, in terms of diet-related GHG emissions, measured in kg carbon dioxide equivalents (CO₂eq) are estimated based on previous research by Eustachio Colombo et al. (2021).

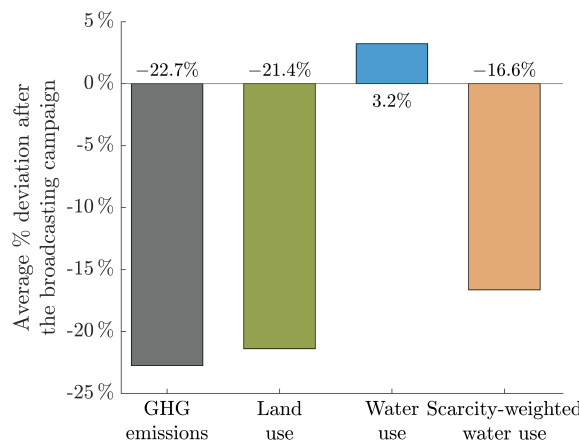
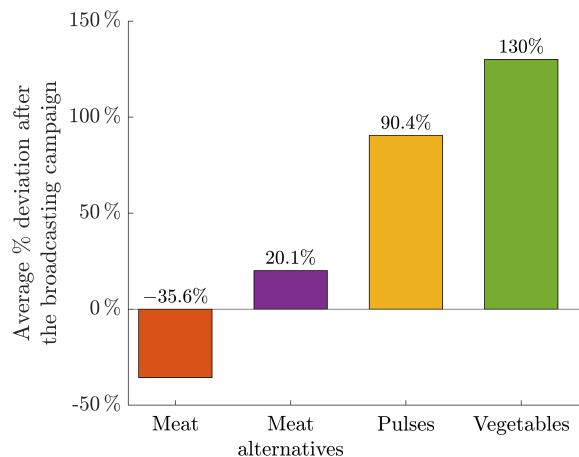


Figure 6: Average percentage deviation after a broadcasting campaign, in grams consumption (top panel) and environmental impacts (bottom panel). Observe that influencing only meat consumption to achieve the desired -35% decrease may not be sufficient to achieve a healthy *as well as* environmentally friendly diet. In this illustrative example, we assume that the other food groups (meat alternatives, pulses, and vegetables) adjust to maintain constant energy intake, according to observed baseline dietary patterns, without influence or control by the external entity. As a result, many individuals tend to redistribute their reduced meat intake primarily through increased vegetable consumption, rather than opting for meat alternatives (top panel). The observed average increase in water use (+3.2%, bottom panel) results from an increase in vegetables and pulses, which are food groups that have a relatively high demand for freshwater (Springmann et al., 2018). Details in Fontan et al. (2025).

social interventions in opinion dynamics can be used to evaluate the effectiveness of optimal policies in comparison to standard broadcasting campaigns, which serve as benchmark scenarios. The analysis shows that targeted campaigns, while re-

quiring more information such as agents' social power, whose perception is not a trivial challenge (Tian et al., 2025), typically achieve the desired healthy diet outcomes in fewer campaigns (Fig. 5a) and, consequently, result in lower cumulative GHG emissions w.r.t. broadcasting campaigns (Fig. 5b). Finally, while the proposed approach in Fontan et al. (2024) (with a concrete application presented in Fontan et al. (2025)) is intentionally simplified, it effectively serves to highlight the complexity of promoting diets that are sustainable, i.e., both healthy and environmentally friendly. Focusing exclusively on one aspect, such as reduction in meat consumption, while disregarding other aspects of an individual's diet, may lead to desired health outcomes and reductions in GHG emissions, but could still result in other unintended negative environmental impacts (Fig. 6). Therefore, a general limitation of this analysis is that it does not consider potential trade-offs with dimensions such as nutritional adequacy (and considered number of food groups), health outcomes, and other environmental impacts.

5. Future directions and opportunities

This vision paper aims to invite the control community to contribute to and explore the potential benefits of influencing dietary behavior, both in alignment with dietary goals for health benefits and to promote environmental sustainability. The methods discussed here primarily focus on network-based social interventions, building on an opinion dynamics approach. In the following, we outline emerging research directions and open challenges.

First of all, as dietary-related behaviors are increasingly shaped by digital interactions and peer influence within online platforms, among future challenges related to the theoretical aspect of designing adaptive social interventions for complex networks in the context of food consumption, recent emerging directions in modeling and control include:

- The study of open multiagent systems, in which agents may dynamically enter or leave

the social network and where relationships can continuously be formed, changed, or dissolved (Dashti et al., 2022; Oliva et al., 2024; Vizuite et al., 2024; Sekercioglu et al., 2025);

- The extension to higher-order network representations, where interactions occur not just pairwise but in groups, along with the study of their influence on social dynamics and collective decision-making (Battiston et al., 2020; Neuhäuser et al., 2022; Fontan and Zhang, 2025);
- The inclusion of AI-agents (as bots, recommender systems, and virtual influencers) in the social dynamics, and the analysis of how these entities, often indistinguishable from human actors, can influence the decision-making of human agents (La Cava and Tagarelli, 2025; Jain and Krishnamurthy, 2025), through both intentional influence and unintended manipulation;
- The extension of social diffusion models to include health and environmental feedback loops (e.g., Tilman et al. (2020); Frieswijk et al. (2025) and references therein).

A key strength of some of the proposed modeling approaches based on social interventions is their ability to evaluate the impact of both social and external influences on dietary behavior. Additionally, these models can incorporate constraints such as fairness/diversity and privacy, which are essential to consider when planning interventions (Dörfler et al., 2024; Sprenger et al., 2024).

Future research will need to complement model-based designs with scalable, data-driven approaches to account for uncertainties and constraints inherent in human behavior and to adapt to changing environments. This includes learning networks from dynamical systems (Wai et al., 2020; Xing et al., 2024) as well as learning social influences from data (Ravazzi et al., 2021), and learning dynamics and agents' objectives to successfully apply control strategies (Hewing et al., 2020). Advances in the digitalization of smart

1079 cities can facilitate these studies by providing ex- 1127
 1080 tensive data, ranging from large-scale collection ef- 1128
 1081 forts to controlled experimental studies. For these 1129
 1082 approaches to be effective in real-world scenarios, 1130
 1083 they must be developed in close coordination with 1131
 1084 available data and resources, which range from 1132
 1085 municipalities (small scale), to regional (medium 1133
 1086 scale), and national authorities (large scale). In 1134
 1087 the short term, proposed approaches must consider, 1135
 1088 and eventually, adapt to typically information-poor, 1136
 1089 sparse, and noisy datasets. Indeed, the available 1137
 1090 data often fail to fully capture the heterogeneity 1138
 1091 within a population, and may not adequately rep- 1139
 1092 resent and keep track of the different relevant fac- 1140
 1093 tors (including biological, social, economic, and 1141
 1094 geographical) needed for a comprehensive analy- 1142
 1095 sis; examples include Bates et al. (2019) for the 1143
 1096 UK and Bremberg et al. (2015, 2024) for the city of 1144
 1097 Stockholm. In general, current methodologies for 1145
 1098 data collection lack longitudinal analysis, real-time 1146
 1099 availability, and testbeds for implementing feed- 1147
 1100 back strategies. In the medium to long term, it 1148
 1101 is essential to work with stakeholders to build trust 1149
 1102 in the effectiveness of these approaches, advocate 1150
 1103 for the implementation of longitudinal experimen- 1151
 1104 tal studies at different scales, and identify which 1152
 1105 types of data are most relevant and necessary to 1153
 1106 collect while considering practical constraints. 1154

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